

# Mulanje Mission Hospital Strategic Plan 2023-2028





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#### **Foreword**

This Strategic Plan is the result of a planning and consultation process carried out by Mulanje Mission Hospital management team, with input from partners, between August 2022 and May 2023.

The aim of this document is to provide guidance to the management team in the coming years, to inform partners and donors and enable the hospital to take stock of progress and areas that needs more attention.

In the introduction, the reader will find the overall strategic goal for five years, and background information on the hospital.

The following process was followed:

- MMH management team reflected on achievements so far, shared ambitions, SWOT-analysis and agreed the strategic planning process (1 full day)
- Management set a list of objectives
- Departmental heads organized feedback and input sessions on the objectives for all staff
- Management agreed on activities and monitoring framework
- Insights from guiding documents such as Malawi Health Sector Strategic Plan III incorporated
- Draft circulated for comments of key stakeholders Proprietor, major donors, Director of Health and Social Services, staff
- Strategic plan finalized and circulated

Without regular review, a strategic plan is just a stack of papers. Therefore, a detailed list of objectives and key performance indicators was developed, to be reviewed at least annually for progress.

We would like to thank Dr. Lisanne Glas for her contribution. We hope this plan will guide the efforts made by many in and outside the hospital, and inform about potential avenues for partnership.

Thank you for your interest in our work!

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Tabu Gonani, Principal Nursing Officer
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August 2023

#### 1. Introduction

#### 1.1 Overall strategic goal for 2023-2028

"To improve health in our community through provision of high-quality services, and to improve financial sustainability of Mulanje Mission Hospital."

#### 1.2 Cross-cutting themes

The Plan has been drafted based on the various areas existing areas of work, for example Maternal and Child Health and Inpatient services. Some themes are crosscutting and apply to all areas. The following three were identified as critical for all areas of work:

- Improve quality of service and outcomes in all departments
- Manage and use hospital and financial data in an efficient way, improving outcomes and productivity
- Reduce risks across all departments through active risk reduction, preparation and planning

#### 1.3 Background information on Mulanje Mission Hospital

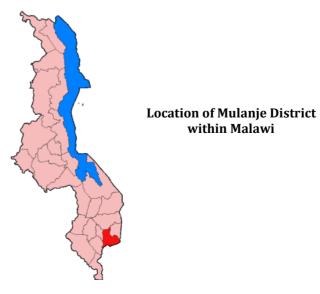
#### 1.3.1 Vision and Mission Statement

Vision: 'To work in partnership to serve the community so that people are able to recognize health problems and seek holistic health care services based on Christian values, to improve their quality of life.

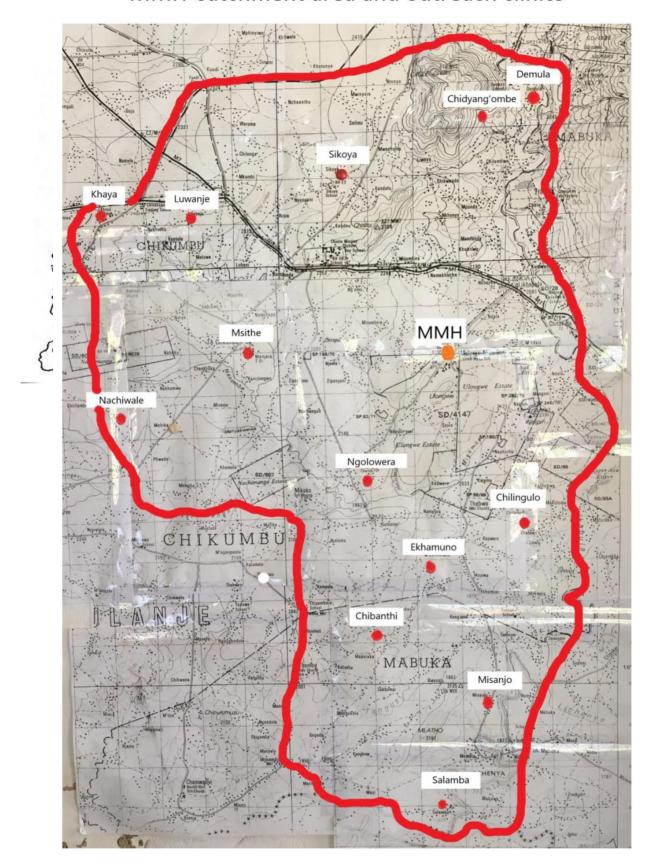
Mission: 'Mulanje Mission Hospital is a health facility under CCAP Blantyre Synod committed to provide quality preventive, curative, rehabilitative and palliative health care to the community in the catchment area and all others who seek our services, irrespective of sex, age, religion, nationality or social status, in an environment where Christian values are upheld'

#### 1.3.2 Context and catchment area

Mulanje District has a population of 749,359 people. See map for location in Malawi. Hospital services for the district are provided by Mulanje District Hospital and Mulanje Mission Hospital. MMH also provides services to some who travel from outside the district, including from Mozambique. MMH provides primary care services to a smaller area within Mulanje district, consisting of 72 villages and about 100,000 people. Primary care is provided at 13 outreach clinics across the area. Outreach clinics are provided in purpose-built community-managed village health posts as in the map on page 7.



## MMH Catchment area and outreach clinics



#### 1.4 Governance

Mulanje Mission Hospital reports to the Health Board of CCAP Blantyre Synod. The members of the Health Board in early 2023 are:

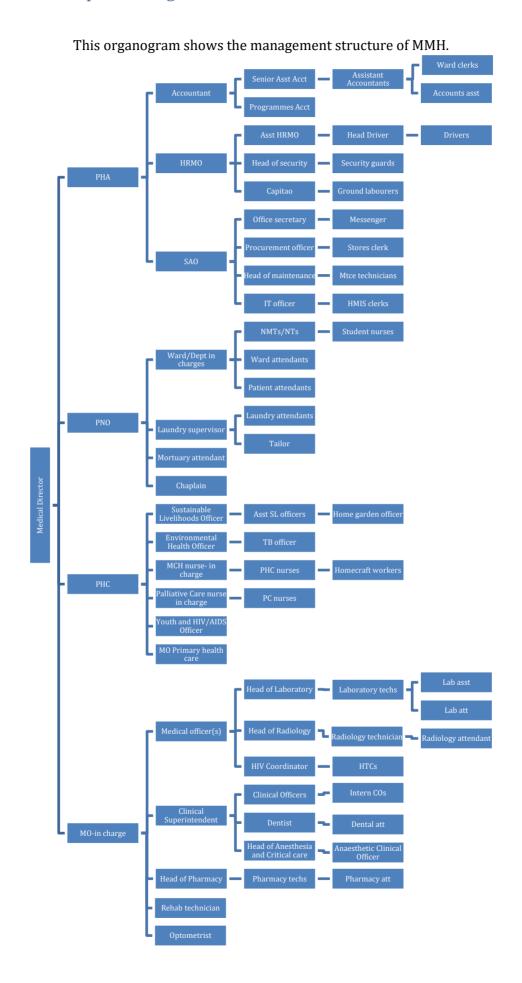
| E. Sitolo - Chairperson | Private lawyer         | Blantyre        |
|-------------------------|------------------------|-----------------|
| Rev. I. Chikopa         | Head of Station        | Mulanje Mission |
| Mrs. W. Kumwenda        | Reserve Bank (retired) | Blantyre        |
| Rev. B. Maulidi         | Blantyre Synod         | Blantyre        |
| Mr. D. Jumbe            | Accountant             | Blantyre        |
| Mr Shadreck Ulemu       | Engineer               | Blantyre        |

The auditors appointed for MMH accounts are Graham Carr Ltd, Blantyre, Malawi. Audited accounts are available from MMH and published on the MMH website following publication.

The Hospital Advisory Committee with membership from the local community. MMH is working to strengthen the role of Hospital Advisory Committees and Village Health committees in universal delivery of the Essential Health Package through various programmes.



MMH Management team, August 2022



#### 1.5 Staffing

Partners should be aware of the critically difficult situation MMH is facing in terms of staffing levels. This is laid out in detail in chapter 8. Without a more adequate staff establishment, or at least a return to the situation before the recruitment ban instated in 2021, the clinical care improvements planned will be difficult to achieve. Such a situation would likely result in cheaper and therefore less experienced and qualified staff recruitment and require senior management day-to-day involvement in patient care leaving little time for teaching and development.

Improvement in areas covered in chapter 3 (HIV and palliative care), 4 (Maternal, neonatal and child health) and 5 (In patient care) would be especially vulnerable to staffing shortages.

#### 1.6 Provision of services in coordination with the Government of Malawi

MMH provides free services to patients from within the catchment area. As of 2023, this includes maternal, neonatal and under-five health, non-communicable diseases and palliative care. Service level agreements (SLAs) are signed annually in the form of a contractual agreement. MMH has the third largest SLA agreement in Malawi as of date.

During certain periods however, reimbursements are not paid out for many months or years, leading to acute financial shortages. As of August 2023 the outstanding bill to the GoM amounted to 138 million MWK, which is about 3  $\frac{1}{2}$  months of the hospital operational budget. This directly and negatively impacts quality of care.

The GoM in its' third Health Sector Strategic Plan (2023) alludes to continue engaging the services of mission hospitals to reach health targets, especially in rural areas. However, concrete strategies are not shared and indicators not set out specifically for this coordination. For Mulanje district certainly, it seems difficult to achieve acceptable quality and reach of healthcare without MMH being available to the population at zero or low cost.

MMH, and presumably other mission hospitals too, are in urgent need of firm strategic targets, concrete guidance and consistent corresponding support from the Government and partners supporting the national health budget in light of the issues set out under 1.5 and 1.6.

## 2. Achievements during 2016-2022 Strategic Planning period

MMH can claim considerable achievements in recent years. These include

#### 2.1 Rebuilding and renovation programme

- Improvements to hospital water supply (2016)
- Renovation of the Laboratory (2017)
- Renovation of NRU into Thandizani Resource Centre (2017)
- Opening of a High Dependency Unit (2018)
- Renovation of NCD clinic (2019)
- 2 new community health posts opened (2019)
- Refurbishment of Maternity Unit (2020)
- Refurbishment of paediatric ward including ICU, isolation and burns area (2020/21/22)
- Development of Isolation ward including C-19 care to higher standards (2021)
- Construction of Eye care and Dental Clinic (2021/22)
- Opening of Rehabilitation Department in new clinic (2023)
- Expansion and renewal of solar power with 3 phase supply to all departments (2022)
- Private Outpatients, Private Children's, Male and Female wards renovated (2022)

- Ongoing staff house construction and renovation over the years
- Sustainable Livelihoods programme started with five irrigation schemes constructed (2016 -)

#### 2.2 Primary Care and public health

- Increasing numbers of clients on ART achieving viral suppression targets
- Continuation of malaria control strategy, maintaining exceptionally low malaria rates and development of a strategic plan on malaria control
- Improving water supplies and sanitation in villages and at MMH
- Improved quality of OVC programme
- Development of Teenage Pregnancy Prevention Programme (since 2020)
- Expansion of NCD treatment and diagnosis to outreach clinics (since 2018)
- Development of palliative care at MMH and 6 other health facilities
- Major responses to natural disasters in 2019, 2022 and 2023: over 4000 latrines constructed and thousands assisted with food support
- Sustainable Livelihoods Programme conceptualized and started (2017, ongoing)
- Five irrigation sites covering >50 hectares established, 15 model sustainable livelihood villages in programme

#### 2.3 Improving quality and reach of patient care

- Provision of digital X-ray (2018) and improved digital ultrasound service (2022)
- Maintaining a low inpatient mortality rate and low maternal mortality rate
- Culture facilities are now available at the lab when funds allow
- Innovations including Urine LAM for TB, GenXpert and rapid tests for cryptococcal infections improved care or HIV patients
- Opening of Asthma clinic (2017) and Epilepsy clinic (2021)
- Important indicators for care are reported to staff monthly via HMIS/IT department (since 2019)
- Development of hospital wide app with local protocols and guidelines (in progress)
- Certificate of recognition for maintenance of nursing, midwifery and education standards from MoH
- Maintaining CPD for staff and an active capacity building programme
- Started to participate in national Accreditation programme
- Eye services started, with first Cataract surgery performed in 2023

#### 2.4 Partnerships and Fundraising

- Attracted new funding from various partners for capital, CPD and programmatic investments and maintained existing partnerships. Zero-corruption policy maintained and enforced.
- Attracted funding for carbon emissions compensation for tree-planting programmes
- Improved website ready for mobile use including annual audited Financial Statements.
- Without fail produced a quarterly online and print Newsletter.
- Maintained well circulated social media accounts including Facebook, Twitter and Instagram

#### 2.5 Challenges

However, the hospital also faces considerable challenges:

- Low literacy, widespread poverty and high population growth in the catchment area so that many families struggle to afford even highly subsidised healthcare
- Increased floods, droughts and climate-change associated health problems such as cholera outbreaks
- Financial management in an increasingly difficult climate, with government funding decreasing and concerns about misuse of funds in Malawi leading many donors to withdraw
- Maintaining drugs and clinical supplies with a high inflation rate (>20%) and global supply chain problems during and after the C-19 pandemic.
- Scaling up programmes such as HIV/AIDS, TB and MNCH to increased need and population size
- Scaling up services to assist with the increasing burden of non-communicable diseases such as diabetes, hypertension and cancer in the absence of concerted national efforts
- Infrastructure improvement reliable and sustainable power and water supplies, preventative maintenance and providing for new service requirements continues to be a financial challenge
- Providing staff training opportunities for capacity-building and appropriate salaries when staff come back from training
- Maintaining adequate numbers of staff on the government payroll; for example, since 2021 until today not a single leaving staff member was allowed to be replaced, leading to increasing financial difficulty.

#### 2.6 Top-ten areas of work

These are the top ten areas of work for Mulanje Mission Hospital and Primary Care team. Numbers are per year, taken for 2020-21.

- HIV/AIDS, with about 400 new HIV infections detected, and over 6,000 clients on ART with 27,000 clinic attendances, and 1800 palliative care clinic attendances
- Under 5 services immunisation, nutrition surveillance and over 25,000 outpatient visits
- Primary care: 30,000 general out-patient visits and prison health programme for 400 inmates
- Family planning over 17,000 patient visits and 2,800 cervical cancer screening visits
- Reproductive health 2,700 new antenatal visits and 2,800 deliveries, and the nursery providing care for 750 premature and low birth weight babies
- Non-communicable disease over 8,000 visits for asthma, diabetes, hypertension and epilepsy
- Malaria 4,500 cases and an active prevention programme including indoor residual spraying
- Assisting the community with TB detection and treatment, improved water and sanitation
- Over 300 dental cases attended to
- Food security supporting communities to adopt improved agricultural practices and diversify food sources

#### 2.7 Strenghts, weaknesses, opportunities, threats

Hospital management agreed on the following SWOT analysis during a field session in August 2022.

#### Strengths

- Long history and social capital
- Strong tie with chiefs and community
- Recognized as centre of excellence (e.g., infection prevention, NCD, malaria control)
- Well trained management team (all but one have a higher degree, 3 with MBA as of 2023)
- Track record of successful project execution, to standards of FCDO
- Dynamic, strong network of >25 larger partners in >8 countries on 4 continents
- Network of 13 outreach clinics in catchment area
- Clinical care at above average standard

#### Weaknesses

- Dependent on govt. funding for service provision (SLAs) and salaries - dwindling CHAM influence
- Paper-based administration
- Poor staff accommodation for some
- Poor water supply for staff houses
- Poor security on campus
- High running costs (water, equipment)
- High use of antibiotics
- Donor dependency
- Not utilising potential income from private patients at MMH fully

#### Opportunities

- Motivated departmental leaders with proven record of positive quality improvements
- Build on successes in PHC, e.g. vector control programme
- Growing middle-class among clients
- Staff with specialised skills are available (surgery, Ob/Gyn)
- Development of specialised services (Eye, Rehabilitation) has started
- Solar equipment now available to reduce running costs and plenty of experience with solar
- Some potential for specialized services

#### **Threats**

- CHAM lacks influence and lack of coordination between MMH and MoH at higher level
- Weak governance in district and nationally
- Culture of corruption in Malawi
- New diseases e.g. C-19, undoing progress
- Antibiotic resistance rising
- Staff establishment not growing with population and health needs but rather shrinking.

## 3. HIV/AIDS, Tuberculosis and Palliative Care

#### 3.1 Introduction

HIV and AIDS continues to be a huge burden of disease in Mulanje – the prevalence in the South West region is 9.9% for men and 16.1% for women aged 15-49, the highest in Malawi. (MPHIA, 2022). The most urgent area of work is to prevent new infections, mostly among young women and girls, and identify those with HIV not on treatment.

New interventions such as pre-exposure prophylaxis will become available in the coming years. Tuberculosis rates have risen since the C-19 pandemic and prevention is currently underfunded compared to other disease prevention efforts.

The Palliative Care department is largely taking care of patients with HIV who develop secondary conditions following HIV infection, such as cancer.

#### MMH is committed to:

- Prevent the further spread of HIV/TB infection,
- Mitigate the health, socio-economic and psychosocial impact of HIV and AIDS and TB on individuals, families, communities and the nation.

Compared to other areas, funding for HIV/AIDS related activities is scarce. Advocacy will be vital to ensure adequate resources.

#### 3.2 Objectives

We would like to do the following: reduce new cases of HIV/AIDS, achieve the 95/95/95 treatment and viral suppression targets, provide the best PMTCT programme in Malawi, improve the care of advanced HIV and cancer, and continue providing quality palliative and home-based care to all who need it in our area.

In addition, we plan to provide more support to families with a member requiring palliative care in their midst and improve the economic situation of these families.

A very vulnerable group are sex workers – we plan to establish groups and work with them more intensively to prevent new HIV infections. Please refer to the table at the end of this Strategic Plan for planned activities and targets.

Tuberculosis is an area of strong need; we would like to continue community efforts such as the establishment of community sputum collection points and contribute to novel ways of TB diagnosis including through AI (e.g. CAD4TB).

#### 3.3 Inputs needed

Good leadership and teamwork across departments will be essential to achieve these. MMH plans to continue working closely and in a well- regulated partnership with externally funded HIV care providers, such as currently Partners in Hope does. The post of ART coordinator will continue to be supported financially. Discordant couples deserve support and we strive for consultations by the HIV Officer.

The PHC department will strive to continue working with teenagers and especially girls to prevent HIV infection and pregnancy and has a strong foundation to do so in the current teenage pregnancy prevention programme (since 2020).

Clinicians and nurses will continue to be trained in palliative care as need arises – with a BSc. and shorter courses in palliative care now available in Malawi. Trained staff are already available. To achieve more support for palliative care patients and their families, programmatic funding will be required. Agricultural support can be provided through the SL programme whereas for meetings and support groups infrastructure at the Youth Centre or PHC Training Centre can be utilised. As a Mission hospital we are especially committed to make pain relief, spiritual support and economic support to these most needy clients available and will continue to advocate for them.

## 4. Maternal, neonatal and child health

#### 4.1 Introduction

MNCH is our core business – MMH existed for decades as a maternity clinic before becoming a fully-fledged hospital. A promising new path for quality improvement was chosen when we joined the Ministry of Health/COHSASA sub-Saharan African accreditation programmes touching on many areas of clinical care.

We want to continue investing in community programmes so that women and men from the area know when to come for maternal care and indeed receive appropriate care.

Quality MNCH leading to good outcomes depends on many factors such as the level of community investment and trust, the availability of a network of outreach clinics, fuel and medicines, well trained and motivated staff in adequate numbers, medical equipment, electricity and water to name a few. In

this chapter we present ambitions for the coming five years, keeping in mind that to hold fast to progress already made is a big task in itself.

#### 4.2 Objectives

The overall objective is to reduce maternal, infant and under-5 mortality through provision of community-based preventative services, and outpatient and inpatient reproductive health and paediatric services. During the coming period we aim specifically at the following:

- Increase uptake of long-term family planning (FP) methods resulting in reduced number of unwanted pregnancies and achievement of reproductive targets.
- Expand partnership with communities through safe motherhood committees, leading to better coverage of early antenatal care, higher male participation and better cooperation
- Strengthen the use of proven clinical strategies such as ETAT for care in under-fives and reinforce clinical and nursing expertise including in the new paediatric HDU
- Reduce the burden of cervical cancer in the area through screening and treatment, including biopsy and referral of cancer cases
- Work with schools to improve dental hygiene, water, sanitation and nutrition
- Improve provision of not only quality, but respectful maternity care

#### 4.3 Inputs needed

The Primary Health Care department will need programmatic funding to carry out community MNCH programmes which successfully reduced and maintained low morbidity and mortality over the past decade. At least one extra nurse is desirable for the MNCH and FP work. Cooperation with the government will continue to uphold successes in vaccination uptake, now at risk post-Covid and advocacy for adequate provision of family planning and other clinical materials. The hospital will continue advocacy for fair renumeration of care costs from government. Structural quality improvement, now mainly in the form of the Accreditation programme, will be supported by management and require some funding. This has potential to allow large steps forward against relatively low financial costs but needs much more senior nurse and clinician involvement. In terms of infrastructure, we aim for a separate out-patient area for children under five, preferably realized within a larger out-patient renovation and expansion (see also chapter 8).

## **5. Inpatient services and Accreditation/Quality Improvement programmes**

#### 5.1 Introduction

MMH aims to improve continuously the quality of inpatient services provided. Foundations were laid in the past decades but there is still a lot of work to be done before all care is according to global standards.

#### 5.2 Objectives

Overarching goals are to minimize the % of babies born with severe birth asphyxia, in-patient mortality and complaints received from patients. To achieve that we also aim for scores of 90% or higher on

infection prevention and reproductive health assessments. Stockouts must be reduced to a minimum through efficient management and a sound financial basis.

Service integration must be worked on, for example HIV and NCDs or NCDs and Eye Care in one appointment to provide better care with less burden to the patient.

We plan to strengthen staff at the level below management to handle patient quality issues. Several committees will be formed or strengthened to deal with resuscitation, medical equipment, drugs and therapeutics. Management aims to make these areas gradually less dependent on senior leadership's daily involvement.

Surgical clinics and operations can be improved in quality and volume through training and occasionally having visiting specialists.

The hospital will continue organizing quarterly Reproductive Health and Infection Prevention assessments and training to improve performance.

In the coming period emphasis will be placed on the Accreditation programme, with an aim to achieve an 80% score in 2026.

Spiritual care must be supported through empathetic health care workers and the Office of the Chaplain. We will continue working with the CCAP to provide a good chaplaincy service with daily coverage and trained counselling.

#### 5.3 Inputs needed

Management commits to supporting senior staff members in the Clinical and Nursing Departments. For the Accreditation programme, equipment and drugs funding will be needed.

Quality clinical services depend on the availability of staff. We will continue lobbying with CCAP and other partners for fair staffing levels – consistent with the number of patients and breadth of services delivered.

## 6. Public health and primary care services

#### **6.1 Introduction**

This chapter necessarily overlaps with chapter 3 and 4 as we always work holistically on health problems. During this cycle we seek to expand preventative efforts to newer areas of need such as road traffic injuries and prevention of smoking. As the government struggles to provide basic sanitation and water, we continue supporting this area.

The Sustainable Livelihoods Programme will continue being an integral part of our work. As "Planetary Health" has become a phrase in health circles, we aim to increase the effectiveness of the Model Village Approach which is essentially long-term agricultural extension work and community organization. The escalating cost of farming inputs during 2022 has made it very clear that health and nutrition must be achieved through climate-smart and regenerative land use. Non-communicable diseases are now the no. 2 cause of death and need urgent attention.

#### **6.2 Objectives**

We aim to improve water and sanitation, as these are basic to health and human dignity. Every village must have a safe source of water and needs latrines at a minimum. Threats that must be controlled are malaria and malnutrition. In malaria control we plan to continue investing in the most appropriate intervention each year, wether it be indoor residual spraying, bednets, education or otherwise. MMH participates with international partners to apply the best possible evidence.

Malnutrition is only sustainable addressed by better food production, which we plan through the Sustainable Livelihoods Programme which will be a major focus in the coming years. Special attention will be given to families caring for orphans, disabled persons or those with palliative conditions. The SLP will focus on adding value to farming produce and the marketing of by-products such as beeswax for which a new member of staff will be appointed. More irrigation sites will be developed.

With increased incidence of floods and extreme weather MMH will consider creating a section for humanitarian assistance within the PHC department.

We will participate in programmes to eradicate neglected tropical diseases carried by government. Since few other actors exist in this field in Mulanje, and the burden is large, we will focus on NCDs through screening, education and treatment and on road traffic accidents in a road safety campaign. Smoking, drug and alcohol abuse and excessive pornography use are very prevalent and we hope to start addressing these too.

Mental health is an area of growing need and the hospital would like to employ a nurse or Clinical Officer specialized in mental health, or train an existing employee.

We strive to continue running a clinic, health checks and supplemental feeding at Mulanje Prison to maintain acceptable levels of health and human dignity.

#### 6.3 Inputs needed

Senior management commits to regular primary healthcare meetings and funding of an accountant managing the programmes. We will continue fundraising for the various programmes and new areas of work, such as for example road safety and antibiotic resistance.

The post of Medical Officer Primary Health Care has improved quality since 2021 and we aim to continue funding it. In due course this may be replaced with a Monitoring and Evaluation officer. Social media and radio are powerful tools to address behaviour and will be included in work undertaken.

The Sustainable Livelihood Programme is the broadest of all our programmes, tackling the root causes of disease and malnutrition. We see potential in learning from other organizations involved in similar work, and field visits must be planned. A major requirement for this programme is excellent community engagement – we believe this is present, but it is never a finished job and needs many staff hours.

## 7. Youth Work and Orphan/Vulnerable Children Programme

#### 7.1 Introduction

Youth work received a boost since 2020 as the Teenage Pregnancy Prevention programme got underway. A grant was also received to reinforce the youth work, including construction of a social workshop. There are plenty of opportunities to improve livelihoods of young people in Mulanje. The Orphan and Vulnerable Child care programme will continue to be needed, although the number of orphans is gradually reducing due to lower HIV/AIDS related mortality.

#### 7.2 Objectives

A push will be made to boost use of the Youth Centre, which started with renovation and construction of a workshop in 2022.

The overall aim of the Youth work is to make sure that each young person has enough understanding of sexual and reproductive health to make informed choices, and to avoid STI, HIV and unwanted

pregnancies. We aim for a supportive and safe community environment, including health services, where youth can enjoy their life and reach their potential.

Those graduating from the Vocational skills training, mainly teen mothers, will be able to access a social workshop for a period of a year. Concurrently we aim to help youth with schoolwork by providing a library and computer room.

The existing OVC programme will continue whilst constantly seeking ways to improve its efficiency and especially the recognition of abuse.

#### 7.3 Inputs needed

Management support has been steadfast. Strong leadership in the PHC department will be required to make the Youth work a success. For this we also need reliable programmatic support from partners, whom we will inform and keep up to date.

Depending on programmes undertaken, extension of the number of staff in the department may be required. Leadership with good programme management skills is essential and capacity-building funding may therefore be required.

### 8. Management support for service delivery

#### 8.1 Introduction

The hospital functions independently under a mandate from CCAP Blantyre Synod Health Board. It will be important in the coming period to maintain a professional relationship to the Church, for which the structures are well in place.

Hospital management is critical in achieving the targets set. The hospital needs well-educated leadership, strong day-to-day management of the various departments and strong teamwork across departments to achieve the highest possible quality of care. Areas where management support is especially critical are the supply of medicines, sound project management in the PHC department and the care of very sick patients.

Here we present specific objectives but also current and desired staffing levels (8.4)

#### 8.2 Objectives

Overarching goals are: good governance, increased financial sustainability and reduced donor dependency of the hospital, and increased availability and maintenance of medical equipment. To support this, we will work on efficient transport and replace part of the fleet, maintain hospital buildings and reduce fire risk, improve quality of staff houses and add at least three more houses for staff in new departments. We plan to improve quality and quantity of water further, adding to improvements that have been made already in past years. Likewise progress in solar energy will be maintained through maintenance agreements.

Information technology will be deployed to improve efficiency and security, most notably by exploring the option of a digital storekeeping/patient records/billing system. To safeguard past and new investments, asset management will be improved by implementing a new policy, and the security on campus improved by completing a perimeter fence and maintaining discipline.

The out-patient department is sometimes overfilled. It could be of interest to centralize outpatient services (private and general OPD, orthopaedic and surgical clinics, NCDs, under-fives, possibly ANC), leaving ART and palliative care in the existing spaces. Such an expansion can be combined with a better A&E and minor operating theatre and the laboratory may have to be relocated.

All local NGOs working with us will be expected to sign an MoU before implementation of activities.

#### 8.3 Inputs needed

We plan to be advised on a site plan before embarking on major infrastructure developments. To achieve the objectives above, qualified staff are required. In the current climate we see a reduction in the number of government-supported staff rather than an increase. It may become inevitable to fundraise externally for staff members.

Private services can also help funding improvements in care, and the path towards more private income already taken will be continued. A private ward and mortuary may be good business cases.

However, capital investments are only worthwhile when maintained and used well. To this end we plan to employ a biomedical equipment engineer, have a medical equipment committee in place and perform regular preventative maintenance of buildings, houses and other assets.

We will strengthen implementation of the Occupational Health Policy approved in 2020, which includes annual health screening of all staff, vaccinations for healthcare workers, risk reduction and an annual report on Occupational Health.

#### 8.4 Staffing levels

There are serious staffing problems in Malawi's healthcare system and also at MMH. This has become acute since a government recruitment ban was instated in November 2021.

The ban came into effect after government claimed that CHAM as a whole has a lot of ghost workers. Despite numerous head count exercises which has proved the contrary, government has not uplifted the recruitment ban. This means that all the nurses and clinical staff that have left, the hospital is not able to replace them under the government payroll creating a shortage of professional staff on the ground.

In order to continue providing quality services, MMH is forced to recruit as replacement of the ones that have left. All these members have to be paid from the hospital account which is a very big strain on the hospital's finances. As of August 2023 15 nurses, 2 laboratory technicians and 7 clinical officers are paid from the hospital account at a cost of over 7,500 US\$/month.

Our strategic goals will not be achieved in the absence of the required professional staff Moreover, deteriation of quality of care should be expected in the near future unless more funding for staff becomes available.

Looking beyond this acute problem, below is the actual and required staffing per department.

| Staff group | Role/grade               | Establish-<br>ment | No. in post | No.<br>required | Action    |
|-------------|--------------------------|--------------------|-------------|-----------------|-----------|
|             |                          |                    | (2023)      | •               |           |
| Management  | PHA                      | 1                  | 1           | 1               | Recruit 1 |
| and allied  | SAO                      | 1                  | 1           | 1               |           |
|             | MD                       | 1                  | 1           | 1               |           |
|             | Accountant               | 1                  | 1           | 1               |           |
|             | Primary Care Coordinator | 1                  | 1           | 1               |           |
|             | Matron                   | 1                  | 1           | 1               |           |
|             | HR                       | 1                  | 1           | 1               |           |
|             | Secretarial support      | 1                  | 0           | 1               | Recruit 1 |
| Clinicians  | Medical Officers         | 2                  | 4           | 5               | Recruit 1 |
|             | Chief Clinical Officer   | 2                  | 1           | 4               | Recruit 3 |
|             | Senior Clinical Officer  | 2                  | 0           | 3               | Recruit 1 |
|             | Clinical Officer         | 4                  | 9           | 10              | Recruit 1 |
|             | Intern Clinical Officer  | 0                  | 2           | 2               |           |
|             | Medical Assistant        | 5                  | 0           | 0               |           |

| Technical     | Pharmacy                           | 3       | 4        | 5       | Recruit 1           |
|---------------|------------------------------------|---------|----------|---------|---------------------|
|               | Laboratory                         | 3       | 4        | 6       | Recruit 2           |
|               | Radiology                          | 2       | 2        | 3       | Recruit 1           |
| Nursing staff | Deputy Matron                      | 2       | 2        | 4       | Recruit 2           |
|               | Registered nurses                  | 14      | 18       | 20      | Recruit 2           |
|               | NMT                                | 38      | 43       | 45      | Recruit 2           |
| Support staff | Ward attendants Patient attendants | 22<br>0 | 29<br>32 | 22<br>0 | Use natural wastage |

### 9. Teaching and Learning

#### 9.1 Introduction

We want to grow as a centre of excellence in teaching and learning, where we all learn every day and teach every day. One of the largest challenges in Malawi is lack of practical, quality education for young people. We are committed to help resolve this challenge.

This is partly done through the primary care programmes (supporting education for teenagers and orphans), but also in our day-to-day work as healthcare workers and support staff continue learning and developing.

#### 9.2 Objectives

All nursing and clinical staff are actively engaged in continuous professional development. We expect everyone to attend a session at least once a week, complemented by practical drills.

MMH is an active centre of teaching and learning for all local and visiting healthcare students and staff. All staff are offered a range of opportunities for further study according to the institutional capacity-building plan.

Expatriate internships contain an element of reciprocity through access to digital sources and return visits to sending universities.

In the new Eye Clinic we explore the possibilities of registrar teaching by a consultant.

#### 9.3 Inputs needed to achieve these objectives

MMH will continue to cultivate a culture of learning, formally and informally. We will share what we learnt, for example in patient management but also solar energy, and contribute actively to appropriate research involving and co-authored by MMH staff.

For the Capacity-Building Plan we will need partners willing to fund courses, mostly higher-level management courses and degrees for clinical and nursing staff.

## 10. Partnerships and communication

#### 10.1 Introduction

Working in partnership is essential – without our communities, local, and international partners, MMH would be nowhere near where it stands today.

MMH management spends a lot of time and energy developing and maintaining relations, reporting on and accounting for funds and will continue doing so.

It is important for us to develop new avenues of support; in the past years CSR contributions have become more important, and social media and digital donations are another way of attracting funding. This has become more important as traditional churches across the world become smaller.

Over the coming years, management strives to increase the number of management members managing (some of the) donor relations to make our system less dependent on individuals. We aim to create a platform with other large mission hospitals to coordinate and increase our reach within Malawi's healthcare system.

Increasing local revenue, for example through private services, must not stand in the way of our primary mission to extend a hand to *all* who need our services. This is a difficult balance to strike and one that needs hospital management and partners to continue discussing.

We have a chance to lend a voice to some of the poorest and most disadvantaged people in the world and aim to involve local communities in our messages in a respectful way, for example by using strict policies around the use of video and photographs of patients. We ask anyone working with us to respect these.

#### **10.2 Objectives**

We aim to successfully maintain existing partnerships and develop new ones. Locally we continue investing in working with the Christian Healthcare Association of Malawi (CHAM), MoH, and its local representative, District Health Office.

#### 10.3 Inputs needed

Management commits to financial probity – holding fast to stringent standards in our Finance Manual and maintaining discipline when these are not adhered to.

We strive for a sharing of tasks between different staff members in terms of writing newsletters and making (video) reports. We anticipate a trend towards less narrative reporting and higher demand for audiovisual reporting.

Maintaining a social media presence is important, changing platforms where appropriate.

#### 10.4 Key partners

| Key partners                    | Country of origin | Area of work                      |
|---------------------------------|-------------------|-----------------------------------|
| Malawi Ministry of Health       |                   | Staff remuneration                |
| District Health Office          |                   | Service Level Agreements          |
|                                 |                   | Cooperating serving the district  |
| CHAM                            |                   | Payroll management                |
|                                 |                   | Staff establishment               |
|                                 |                   | Advocacy                          |
| Mulanje Golf club and other     |                   | Fundraising                       |
| partners                        |                   |                                   |
| CCAP Blantyre Synod             | Malawi            | Oversight and governance          |
| Partners in Hope                |                   | HIV support                       |
| with USAID                      |                   |                                   |
|                                 |                   |                                   |
| National Organization of Nurses |                   | Medical and Nursing licensing and |
| and Midwives and Medical        |                   | regulation and CPD                |
| Council of Malawi               |                   |                                   |
| Rotary Limbe                    |                   | NCD clinics                       |
| Other local NGO's               |                   | Cooperation in various areas      |

| DAK Foundation                            | Australia        | Donation of equipment                  |
|---|------------------|--|
|   |                  |  |
| PWS&D                                     | Canada           | Care of orphan and vulnerable          |
|   |                  | children                               |
|   |                  | SMNCH programme                        |
| Action Renewables                         |                  | Solar energy                           |
| Good Little Company                       | _                | SL programme, Orphan programme,        |
| Cood Linio Company                        |                  | Malaria control programme              |
| Fane Valley                               |                  | SL programme                           |
| Ardbarron Trust                           |                  | Malaria control programme              |
| Whiteabbey Presbyterian                   | Northern Ireland | Capital projects, general funding      |
| Church                                    |                  |  |
| Bleubird                                  | _                | Sustainable Livelihoods programme      |
| Ansbach fur Malawi                        | Germany          | Primary School Agriculture             |
|   |                  | programme, general funds               |
| Christian Blind Mission                   | Germany/Italy    | Sustainable Livelihoods, Eye clinic,   |
|   |                  | disability inclusive development       |
| English Reformed Church –                 |                  | Regular general funding and annual     |
| Amsterdam                                 |                  | capital project                        |
| Malawi Workgroup Leeuwarden               |                  | Donations for drug supplies, water     |
|   | The Netherlands  | and solar infrastructure               |
| Maja Foundation                           |                  | Palliative Care                        |
| Stichting Nieuwe Waarde                   |                  | School Agriculture Programme,          |
|   |                  | Eye/Rehab clinic                       |
| Stichting Steun Malawi                    |                  | Sustainable Liveilhoods, general       |
| Verburg Charity Foundation                |                  | Capital projects (youth centre,        |
| Wilde Ganzen                              | _                | housing, eye clinic), relief           |
| wilde Ganzen                              |                  | Support for capital, relief programmes |
| Greenpop                                  | South Africa     | Treeplanting programme                 |
| Church of Scotland                        | Court Arrica     | General funding, bed sponsorship       |
| St George's and St Andrew's               | _                | Prison health programme                |
| West, Stockbridge churches                |                  | F. C. G                                |
| West Lothian Presbytery                   |                  | General funding, bed sponsorship       |
| (various churches)                        | Scotland         | General funding, bed sponsorship       |
| (various charones)                        |                  |  |
|   |                  | TB, Covid-19, WASH work                |
| EMMS International                        |                  | (Mokwanira project)                    |
|   |                  | Capital development at MMH (solar,     |
|   |                  | water)                                 |
| 0: 1:000                                  |                  | Teenage pregnancy prevention           |
| Sight2020                                 |                  | Eye clinic equipment, service          |
| The Camellia Foundation                   | UK               | Capital projects                       |
| MMH UK Charitable Trust                   | 4                | General funds, drugs                   |
| WhiteAbbey                                |                  | General funds, treeplanting            |
| Blacksburg presbytery Copper Creek Church | -                | SL programme, CBP WASH                 |
| Presbyterian Church of the USA            | USA              | Palliative Care programme              |
| 1 1000 y to half Official Of the OOA      | 33.1             | i amativo dalo programme               |
| Brother's Brother Foundation              |                  | Medical equipment shipments            |
| Medical Benevolence                       |                  | Surgery                                |
| Foundation                                |                  |  |

## **Appendix – Monitoring and Evaluation Framework**

## A. HIV/AIDS, Tuberculosis and Palliative Care

| Objective 1: Reduced new cases of HIV/AIDS             |   |   |                    |                    |       |
|--|---|---|--------------------|--------------------|-------|
| Activities   | KPI#  | Baseline<br>(date)  | Target (date)      | Progress<br>(date) | Owner |
| Implement HIV self-<br>testing                         | No. of HIV confirmed positive (15-49 years) new cases | 296   | 200                |                    | PHC   |
|  | % of self-tests coming back positive                  | 0.6% (6 from<br>1085)   | 8%<br>(prevalence) |                    | PHC   |
| Perform HIV index testing                              | No of people index tested                             | 342   |                    |                    | PHC   |
| Provider Initiated Testing and Counseling              | No of PITC done at the hospital (15-49)               | 14.297  | 20.000             |                    | PHC   |
|  | % of inpatients tested during admission               | 2828/6433<br>(44%)<br>(includes all<br>pts, also<br>paeds and<br>known hiv+<br>pts. | 60%                |                    | PHC   |
|  | No of STIs detected                                   | 2112  | 2500               |                    | PHC   |
|  | No of days that HIV test kits are out of stock        | 0   | 0                  |                    | PHC   |
| Ensure availability of condoms including through CBDAs | No of condoms distributed                             | 7332  | 10.000             |                    | PHC   |
| Increase number of outreach clinics providing ART      | No of clinic days held per year                       | 353   | 400                |                    | PHC   |
| Work with Youth clubs                                  | No of active Youth Clubs                              | 45  | 50                 |                    | PHC   |

| Objective 2: Achieved 95/95/95 treatment & suppression targets |  |                                  |               |                    |       |
|--|--|----------------------------------|---------------|--------------------|-------|
| Activities:  | KPI  | Baseline<br>(date)               | Target (date) | Progress<br>(date) | Owner |
| Provide testing,<br>especially to risk<br>groups               | % of positive HIV tests  | 2.2%                             | 3%            |                    | PHC   |
| Improve access to ART  | % known HIV +ves who are initiated on ART                        | 309 (104%)                       | 100%          |                    | PHC   |
| Improve adherence to ART once initiated                        | % of patients on ART retained in care and adhere to ART          | 78% (240)                        | 95%           |                    | PHC   |
| Ensure optimal clinical management                             | % of patients tested VL and<br>% with undetectable viral<br>load | 3435/6505<br>(53%)<br>3321 (97%) | 100%<br>95%   |                    | PHC   |
| Establish sex worker groups                                    | No of participant sex workers                                    | 0                                | 10            |                    | PHC   |
| Provide discordant couple support                              | No of couples counselled on positive living                      | 17                               | 30            |                    | PHC   |

| Objective 3 Improved TB care and integrated TB/HIV services |   |                    |               |                    |             |
|---|---|--------------------|---------------|--------------------|-------------|
| Activities:   | KPI   | Baseline<br>(date) | Target (date) | Progress<br>(date) | Owner       |
| Improve detection of TB                                     | No of new confirmed TB cases                              | 144                | 200           |                    | PHC         |
| Have active CSCPs   | No of community sputum collection points active           | 5                  | 10            |                    | PHC         |
| Test all TB cases for HIV                                   | % TB cases tested for HIV                                 | 100%               | 100%          |                    | PHC         |
| Reduce defaulting rates                                     | TB defaulters as % of all cases registered                | 0                  | 0             |                    | PHC         |
| Establish proper follow-up of defaulters                    | Follow up of TB treatment defaulters and returned to care | 0                  | 0             |                    | PHC         |
| Establish cough booth and relocate TB office                | Cough booth and TB office are up to standard              | 0                  | 1             |                    | PHC+<br>PNO |

| Objective 3 Quality PMTCT service             |   |   |                          |                                  |       |
|---|---|---|--------------------------|----------------------------------|-------|
| Activities:                                   | KPI   | Baseline<br>(date and<br>period)  | Target (date and period) | Progress<br>(date and<br>period) | Owner |
| Test all ANC clients                          | % ANC pts who know their HIV status                   | 100%  | 100%                     |                                  | PHC   |
| Conduct PMTCT to all HIV+ pregnant mothers    | % HIV positive mothers offered ART                    | 100%  | 100%                     |                                  | PHC   |
|   | % who start PMTCT and continue until delivery         | 90%   | 95%                      |                                  | PHC   |
|   | % clients continue ART once delivered                 | 90%   | 95%                      |                                  | PHC   |
|   | % of infants contracting HIV perinatally              | 0.83%<br>(exposed<br>infants – lost<br>to follow<br>up/confirmed<br>infected) | 0%                       |                                  | PHC   |
| Extend PMTCT to community clinics             | No. of health posts offering PMTCT                    | 12  | 12                       |                                  | PHC   |
| Test all exposed children 6 weeks after birth | % of exposed children<br>who come early to<br>HTC/DBS | 90%   | 100%                     |                                  | PHC   |

| Objective 4: Maintain advanced HIV clinics |                                 |                 |               |                 |       |
|--|---------------------------------|-----------------|---------------|-----------------|-------|
| Activities:                                | KPI                             | Baseline (date) | Target (date) | Progress (date) | Owner |
| Conduct advanced HIV clinics               | No of advanced HIV clinics held | 0               | 4             |                 | MO-ic |
|  | No of clients registered        | 0               | 50            |                 | MO-ic |

| Create space for | No of clinical spaces | 0 | 1 | MO-ic |
|------------------|-----------------------|---|---|-------|
| chemotherapy     | in use                |   |   |       |

| Objective 5 Provision of quality palliative and home based care |  |                    |               |                    |       |  |  |  |
|---|--|--------------------|---------------|--------------------|-------|--|--|--|
| Activities:   | KPI  | Baseline<br>(date) | Target (date) | Progress<br>(date) | Owner |  |  |  |
| Continue providing daily clinics by qualified staff             | No of patients registered                          | 221                | 300           |                    | PHC   |  |  |  |
|   | No of clinic visits                                | 1867               | 2000          |                    | PHC   |  |  |  |
|   | No of clients receiving spiritual care by chaplain | 10                 | 50            |                    | PHC   |  |  |  |
| Do homevisits to PC patients                                    | No of home visits                                  | 47                 | 60            |                    | PHC   |  |  |  |
| Improve PC to children  | No of HCW trained in children's PC                 | 5                  | 8             |                    | PHC   |  |  |  |
| Train and maintain volunteer network in the community           | No of active volunteers                            | 72                 | 144           |                    | PHC   |  |  |  |
| Provide nutritional support to PC patients                      | % of patients who are well nourished               | 68.3%              | 90%           |                    | PHC   |  |  |  |

| Objective 6: Expanded palliative care programme to support caretakers  |   |                                  |                          |                                  |       |  |  |  |
|--|---|----------------------------------|--------------------------|----------------------------------|-------|--|--|--|
| Activities:  | KPI   | Baseline<br>(date and<br>period) | Target (date and period) | Progress<br>(date and<br>period) | Owner |  |  |  |
| Introduce day care activities to reward guardians and support patients | No of activities done to reward guardians and support patients                | 0                                | 4                        |                                  | PHC   |  |  |  |
|  | No of recreational activities conducted (either in existing or new structure) | 0                                | 4                        |                                  | PHC   |  |  |  |

| Objective 7:<br>Improved livelihoods of PC patients' families                            |  |   |    |  |     |  |  |
|--|--|---|----|--|-----|--|--|
| Activities: KPI Baseline Target (date Progress Owner (date and period) (date and period) |  |   |    |  |     |  |  |
| Develop business opportunities and farming enterprises                                   | No of farming and other business opportunities developed | 0 | 90 |  | PHC |  |  |
|  | No of small loans provided                               | 0 | 90 |  | PHC |  |  |

## B. Maternal, Neonatal and Child Health

| Objective 1 Improved uptake of family planning, especially long-term methods |   |                    |               |                    |       |  |  |
|--|---|--------------------|---------------|--------------------|-------|--|--|
| Activities:  | KPI   | Baseline<br>(date) | Target (date) | Progress<br>(date) | Owner |  |  |
| Promote uptake of (long-term) FP methods                                     | % and no of women<br>choosing a long-<br>term FP method | 3%                 | 10%           | (******)           | PHC   |  |  |
|  | No of active CBDAs                                      | 59                 | 72            |                    | PHC   |  |  |

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| No of outreach<br>clinics providing<br>LTFP methods | 5<br>Chibathi<br>Ekhamuno<br>Chidyang'ombe<br>Sikoya | 12 | PHC |
|---|--|----|-----|
|   | Luwanje  |    |     |

| Objective 2 Improved community participation and early ANC                  |   |                             |                  |                    |       |  |  |
|---|---|-----------------------------|------------------|--------------------|-------|--|--|
| Activities:   | KPI   | Baseline<br>(date)          | Target<br>(date) | Progress<br>(date) | Owner |  |  |
| Improve community participation in MNCH                                     | No of persons and villages active in VSMC                               | 531<br>72                   | 531<br>72        |                    | PHC   |  |  |
| Increase number<br>of women starting<br>ANC in 1 <sup>st</sup><br>trimester | % of first ANC visits in 1 <sup>st</sup> trimester                      | 5%                          | 90%              |                    | PHC   |  |  |
| Ensure quality<br>ANC is provided   | % AN patients receiving 2 doses fansidar                                | 8%                          | 90%              |                    | PHC   |  |  |
|   | % of women who received ITN   | 28%                         | 50%              |                    | PHC   |  |  |
|   | % AN pts screened for syphilis  | 1707 (63%)                  | 90%              |                    | PHC   |  |  |
|   | % of women with hb check twice during pregnancy                         | 1902 (70%)                  | 90%              |                    | PHC   |  |  |
|   | % of women received at least 120 tablets of f/s and % of women dewormed | 17%                         | 90%              |                    | PHC   |  |  |
|   |   | 0%                          | 90%              |                    |       |  |  |
| Maintain<br>deliveries done<br>by SBA                                       | % of deliveries by SBA  | 96.2%                       | 99%              |                    | PHC   |  |  |
| Reduce teenage pregnancies  | No and % of teenage pregnancies   | 681 (25% of pregnant women) | 20%              |                    | PHC   |  |  |
| Reduce maternal deaths and NNDs   | No of NNDs and MDs  | NND's: 32<br>MD: 1          | 20<br>0          |                    | PHC   |  |  |
| Increase learning from deaths and near-misses                               | % of maternal and<br>neonatal deaths and near<br>misses audited         | 100%                        | 100%             |                    | PHC   |  |  |
| Maintain<br>appropriate C/S<br>rate   | C/S rate  | 25%                         | 15-25%           |                    | PHC   |  |  |

| Objective 3 Reduced under-five mortality   |  |                    |               |                    |       |  |  |
|--|--|--------------------|---------------|--------------------|-------|--|--|
| Activities:  | KPI  | Baseline<br>(date) | Target (date) | Progress<br>(date) | Owner |  |  |
| Improve immunization coverage  | % of children fully immunized (can be split out for campaigns such as polio) | 93%                | 100%          |                    | PHC   |  |  |
| Organize Child<br>Health days<br>(deworming,<br>growth, advocacy<br>and education) | No of days held and children attended to                                     | 0                  | 2             |                    | PHC   |  |  |

| Ensure ETAT is used in OPD  | No of HCW oriented on ETAT                               | 42                                | 50      | PHC |
|---|--|-----------------------------------|---------|-----|
| Implement malaria control strategy (see environmental health too)       | Confirmed new malaria cases in under-fives               | 778                               | 500     | PHC |
|   | No of children died of malaria in catchment area         | 0                                 | 0       | PHC |
| Provide training<br>and mentoring in<br>major illnesses of<br>childhood | No of staff oriented in mgt of diarrhoea and ARI         | 0                                 | 50      | PHC |
|   | No of admissions and death due to ARI and diarrhoea      | ARI 6<br>Diarrhoea 3              | 0       | PHC |
| Improve prevention and care of malnutrition                             | No of children registered with severe acute malnutrition | 61                                | 40      | PHC |
|   | Patients admitted in hospital with SAM                   | 39                                | 26      |     |
|   | No of children died of SAM                               | 8 (13%)<br>20% of<br>admitted SAM | 4 (10%) | PHC |
|   | % of SAM deaths audited <72hrs                           | 100%                              | 100%    | PHC |
| Improve growth monitoring by volunteers                                 | No of growth monitoring volunteers supervised            | 78                                | 78      | PHC |
|   | No of sites where growth monitoring takes place          | 9                                 | 12      | PHC |

| Objective 4 Reduced cervical cancer rates             |  |                    |                  |                 |       |  |  |  |
|---|--|--------------------|------------------|-----------------|-------|--|--|--|
| Activities:   | KPI  | Baseline<br>(date) | Target<br>(date) | Progress (date) | Owner |  |  |  |
| Provide VIA at<br>MMH and in most<br>outreach clinics | No of women undergoing VIA   | 2.234              | 3000             |                 | PHC   |  |  |  |
|   | % of women living with<br>HIV accessing ART at<br>MMH who are eligible for<br>VIA who have undergone<br>VIA in the last year | 87%                | 95%              |                 | PHC   |  |  |  |
|   | No of sessions in outreach clinics   | 8                  | 8                |                 | PHC   |  |  |  |

| Objective 5 Improved child health (6-12 yrs                                      |                                       |                                   |                                   |                    |       |  |  |  |
|--|---------------------------------------|-----------------------------------|-----------------------------------|--------------------|-------|--|--|--|
| Activities:  | KPI                                   | Baseline<br>(date)                | Target (date)                     | Progress<br>(date) | Owner |  |  |  |
| Provide dental visits to primary schools   | No of schools and children consulted  | 0                                 | 20                                |                    | PHC   |  |  |  |
| Provide<br>agricultural and<br>nutrition training<br>at schools (see<br>also SL) | No of pupils and teachers taking part | 14.986 (15<br>primary<br>schools) | 20.000 (20<br>primary<br>schools) |                    | PHC   |  |  |  |
| Advocate for and help implement  | No of latrines constructed at schools | 0                                 | 5                                 |                    | PHC   |  |  |  |
| improved water and sanitation on   | No of new water sources realized      | 0                                 | 5                                 |                    | PHC   |  |  |  |

| I SCHOOLS |  |  |  |
|-----------|--|--|--|
| 30110013  |  |  |  |

| Objective 6 Respectful maternity care provided to each client |   |   |  |                    |       |  |  |
|---|---|---|--|--------------------|-------|--|--|
| Activities:   | KPI   | Baseline<br>(date)  | Target<br>(date)   | Progress<br>(date) | Owner |  |  |
| Regularly collect feedback from                               | No of clients giving feedback                                       | 0   | 20   |                    | PHC   |  |  |
| clients   | No of staff assessments where respect is included in scoring system | 1   | 2  |                    | PHC   |  |  |
| Availability of ombudsman and                                 | Ombudsman is available  | 1   | 1  |                    | PHC   |  |  |
| complaints<br>mechanism                                       | No of issues handled  | 2 verbal/week<br>1<br>written/month<br>100%<br>addressed<br>Suggestion<br>boxes | Maintain<br>100%<br>Open<br>suggestion<br>boxes<br>monthly |                    | PHC   |  |  |

## **C.** Inpatient Services and Accreditation/Quality Improvement Programmes

|   | Objective 1<br>Have a well trained workforce                             |   |                  |                    |       |  |  |
|---|--|---|------------------|--------------------|-------|--|--|
| Activities:   | KPI  | Baseline (date)                               | Target<br>(date) | Progress<br>(date) | Owner |  |  |
| Make sure all staff<br>know relevant<br>policies,<br>guidelines and<br>standards  | No of CPD sessions organized   | 40  | 40               |                    | PNO   |  |  |
| MMH Policy<br>document<br>available   | Properly indexed book available  | Now all separate docs                         | 1                |                    | PHA   |  |  |
| Reinforce<br>development use<br>of guidelines and<br>standards in<br>patient care | No of MMH guidelines<br>available  No of clinical Audit<br>sessions done | 4 (NCD, paeds<br>and adult HDU,<br>maternity) | 6                |                    | PNO   |  |  |
|   | annually Guideline app functional  | 0   | Monthly 1        |                    |       |  |  |

| Objective 2 Highest possible level of care is achieved   |                                |  |   |                    |       |  |
|--|--------------------------------|--|---|--------------------|-------|--|
| Activities:  | КРІ                            | Baseline (date)                              | Target<br>(date)  | Progress<br>(date) | Owner |  |
| Ensure adequate staff allocation incl HDUs   | Staffing is adequate           | No regular<br>nurse presence<br>in adult HDU | 5 critical care nurses                                    |                    | PNO   |  |
| Promote evidence<br>based practice by<br>ensuring periodic<br>review of<br>protocols and<br>policies | Frequency of protocols reviews | Not happening regularly                      | Policies and<br>guidelines<br>revised<br>every 3<br>years |                    | PNO   |  |

|   |   |                                | 1                             |                 |
|---|---|--------------------------------|-------------------------------|-----------------|
| Ensure proper<br>monitoring, e.g.<br>vital signs, intake<br>and output. | No of Audits - Clinical audits - Documentation audits Inpatient mortality | 0 0                            | Monthly<br>Monthly<br>Monthly | PNO             |
| Medicine errors are reported  | No of medicine error reporting audits                                     | 0                              | Monthly                       | PNO             |
| Maintain HDUs   | No of adult and children HDU Admissions                                   | 6-7/month adult 30/month paeds | 30/month<br>adult             | PNO,MD,<br>MOic |
| Ensure diagnostic investigations are done on time.                      | No of Complaints received   | -                              | 0                             | MO-ic,<br>PNO   |
| Resuscitation trolleys up to date                                       | Percentage of trolleys up to date   | 20%                            | 90%                           |                 |
| Regular<br>resuscitation<br>training                                    | Percentage of new staff receiving resusc training                         | 0%                             | 100%                          | PNO             |
| Drills are organized weekly   | No of drills organized  |                                |                               | MO-ic           |

| Objective 3 Accreditation is achieved |                      |                 |               |                    |                  |  |
|---------------------------------------|----------------------|-----------------|---------------|--------------------|------------------|--|
| Activities:                           | KPI                  | Baseline (date) | Target (date) | Progress<br>(date) | Owner            |  |
| Continue implementing all standards   | No of stars achieved | 0               | 4 stars       |                    | All, PNO<br>lead |  |

|  | Objective 4  Quality assurance system and customer care in place |                 |                                 |                    |              |  |  |  |
|--|--|-----------------|---------------------------------|--------------------|--------------|--|--|--|
| Activities:                            | KPI  | Baseline (date) | Target (date)                   | Progress<br>(date) | Owner        |  |  |  |
| Reinforce use of suggestion boxes      | Number of suggestion box complaints resolved                     | 0               | All complaints                  |                    | PNO          |  |  |  |
| Conduct customer care trainings.       | Percentage of staff trained in customer care                     | 0               | 100%                            |                    |              |  |  |  |
| Conduct patient exit interviews        | Number of exit interviews conducted per month                    | 3 per month     | 10 per<br>month                 |                    |              |  |  |  |
| QI Projects in each department ongoing | No of QI projects per department                                 | 0               | 1 per<br>department<br>annually |                    | PNO,<br>MOic |  |  |  |

| Objective 5 Positive attitude of HCW for each client |  |                 |               |                    |       |  |
|--|--|-----------------|---------------|--------------------|-------|--|
| Activities:  | KPI  | Baseline (date) | Target (date) | Progress<br>(date) | Owner |  |
| Set up rewarding system                              | No of HCW oriented                                   | 0               | 100           |                    | HR    |  |
| Conduct<br>performance<br>appraisals and<br>rewards  | No of timely<br>appraisals done and<br>rewards given | +/- 50%         | 100%          |                    | HR    |  |

| F  | Objective 6 Essential medicines, resources and equipment available at all times |   |                 |                    |             |  |  |
|--|---|---|-----------------|--------------------|-------------|--|--|
| Activities:  | KPI   | Baseline (date)                         | Target (date)   | Progress<br>(date) | Owner       |  |  |
| Increase budget allocation to drugs  | No of stockouts of key drugs  | Stockouts<br>happen quite<br>frequently | No<br>stockouts |                    | Acc         |  |  |
| Maintain drug<br>account and<br>strictly dedicated<br>to medicine and<br>supplies. | Drug A/C maintained   | Already in place                        | In place        |                    | Acc         |  |  |
| Reinforce Medical<br>Equipment<br>committee  | Medical equipment<br>management policy<br>developed and<br>approved             | 0                                       | 1               |                    | PNO,MO-ic   |  |  |
|  | Establish medical equipment management team                                     | 0                                       | 1               |                    |             |  |  |
|  | No of Medical<br>management team<br>meetings                                    | 0                                       | 4               |                    |             |  |  |
| Maintain inventory of equipment  | Inventory developed   | 0                                       | 1               |                    | PHA,<br>PNO |  |  |
| Employ Medical<br>Equipment<br>Technician  | Medical equipment technician employed   | 0                                       | 1               |                    | PHA         |  |  |
| Staff training on use of med equipment   | Percentage of HCW trained in medical equipment management                       | 20%                                     | 95%             |                    | PHA         |  |  |

|  | Objective 7  |                 |                                   |                    |               |  |  |  |
|--|--|-----------------|-----------------------------------|--------------------|---------------|--|--|--|
| Rates of infection are low               |  |                 |                                   |                    |               |  |  |  |
| Activities:                              | KPI  | Baseline (date) | Target<br>(date)                  | Progress<br>(date) | Owner         |  |  |  |
| Surgical infection prevention adhered to | No of patients<br>undergoing CS<br>developing infection                  | 0.1%            | <0.05%                            |                    | PNO,MO-<br>ic |  |  |  |
|  | Number of cataract surgeries with post surgical endoftalmitis            |                 | <0.15%                            |                    |               |  |  |  |
| Support IP<br>Committee                  | Number of IP committee meetings held annually                            | 8               | 12                                |                    | PNO           |  |  |  |
|  | Number of internal IP assessments done                                   | 2               | 4                                 |                    |               |  |  |  |
| Improve hand hygiene practices           | Number of hand<br>hygiene education<br>sessions to patients<br>per month | 0               | 4 per month<br>( once a<br>week ) |                    | PNO           |  |  |  |
|  | Number of hand hygiene CPD to staff                                      | 0               | 2 annually<br>4 (On               |                    |               |  |  |  |
|  | Number of hand   | 0               | quarterly                         |                    |               |  |  |  |

|   | hygiene audits  |            | basis)  |     |
|---|---|------------|---------|-----|
| Strengthen IP activities, e.g. hand washing,  | Supervision by IP<br>Committee                          | 86%        | 95%     | PNO |
| decontamination and use of PPE's,   | Number of PPE audits conducted                          | 0          | Monthly |     |
|   | Score of assessments by national supervisors            | 44%        | 90%     |     |
| Ensure availability of adequate supply IP materials, e.g. PPE's, chlorine, soap.                                  | Number of stock outs of IP materials                    | infrequent | never   | PNO |
| Ensure quarterly assessment on IP in each and every department by QIST and give a trophy to a winning department. | Number of quarterly assessments done annually           | 2          | 4       | PNO |
| Training the new recruited staff on IP.   | Percentage on new staff trained in IP                   | 72%        | 95%     | PNO |
| Refresher course on IP every two years.   | Percentage of staff receiving refresher training in IPC | 65%        | 95%     |     |

| Objective 8 Rehabilitation service is available |  |                 |                  |                    |        |  |
|---|--|-----------------|------------------|--------------------|--------|--|
| Activities:                                     | KPI                                    | Baseline (date) | Target<br>(date) | Progress<br>(date) | Owner  |  |
| Recruit<br>Physiotherapist                      | No of physiotherapists at the hospital | 0               | 1                |                    | HR     |  |
| Employ rehabilitation tech                      | No of rehabilitation techs             | 1               | 2                |                    |        |  |
| Equip new Physio clinic                         | Physio clinic equipped                 | 0               | 1                |                    | PNO,MD |  |

| Objective 9 Orthopedic care is available |                              |                 |                  |                    |        |  |
|--|------------------------------|-----------------|------------------|--------------------|--------|--|
| Activities:                              | KPI                          | Baseline (date) | Target<br>(date) | Progress<br>(date) | Owner  |  |
| Train OCO and nurses                     | No of OCO and nurses trained | 0               | 2                |                    | PNO,MD |  |
| Equip orthopedic clinic                  | Orthopedic clinic equipped   | 0               | 1                |                    | MD     |  |

| Objective 10 Eye care isavailable |                 |                  |               |                    |               |  |
|-----------------------------------|-----------------|------------------|---------------|--------------------|---------------|--|
| Activities:                       | KPI             | Baseline (date)  | Target (date) | Progress<br>(date) | Owner         |  |
| Train Opth CO                     | Numbers trained | 0                | 2             |                    | PNO,MO-<br>ic |  |
| Train eye nurses                  |                 | 0 (just started) | 3             |                    |               |  |
| Equip the clinic                  |                 | 1                | 1             |                    | PNO,MD        |  |

| Objective 11 Improved Critical Care and survival or critical patients |  |                      |                  |                    |               |  |  |  |
|---|--|----------------------|------------------|--------------------|---------------|--|--|--|
| Activities:   | KPI                                      | Baseline (date)      | Target<br>(date) | Progress<br>(date) | Owner         |  |  |  |
| Work with HDUs (Adult and Paeds)                                      | In-patient mortality                     | 2,7% (jul-dec<br>22) | <2%              |                    | PNO,MO-<br>ic |  |  |  |
| Train Nurses in critical care Nursing                                 | Number of Critical care Nurses available | 0                    | 3                |                    |               |  |  |  |
| Improve post-op recovery care   | Presence of trained HCW at each case     | 4%                   | 100%             |                    | PNO           |  |  |  |

| Objective 12 Surgeries are safely done                               |  |  |                  |                |       |  |  |  |  |
|--|--|--|------------------|----------------|-------|--|--|--|--|
| Activities:  | KPI  | Baseline<br>(Date)                         | Target<br>(Date) | Progress(date) | Owner |  |  |  |  |
| Train staff in<br>surgical safety                                    | Number of HCW trained in surgical safety       | 0  | 95%              |                |       |  |  |  |  |
| Introduce surgical checklist   | Number of files with properly filled checklist | 0  | 100%             |                |       |  |  |  |  |
| Reinforce swab count during procedure                                | Number of files with documented swab count     | <10%                                       | 100%             |                |       |  |  |  |  |
| Improve<br>Infrastructure in<br>theatre to adhere<br>to IP standards | Theatre infrastructure improved                | Some challenges e.g. circulation not ideal | No<br>challenges |                |       |  |  |  |  |

| Objective 13<br>Mental health services in place |  |          |          |          |       |  |  |  |
|---|--|----------|----------|----------|-------|--|--|--|
| Activities:                                     | KPI  | Baseline | Target   | Progress | Owner |  |  |  |
| Train Psychiatric nurse                         | A trained psychiatric nurse is available             | 0        | 2        |          |       |  |  |  |
| Train a<br>Psychiatric<br>clinician             | A psychiatric clinician is available                 | 0        | 1        |          |       |  |  |  |
| Introduce psychiatric clinic                    | Number of patients attended to in psychiatric clinic | 0        | 200/year |          |       |  |  |  |

| Objective 14 Chaplaincy is well supported and in place                 |  |  |                  |          |       |  |  |  |
|--|--|--|------------------|----------|-------|--|--|--|
| Activities:  | KPI  | Baseline   | Target           | Progress | Owner |  |  |  |
| Chaplain is available  | A chaplain is available<br>office hours and on<br>request during off-<br>hours | In place   | Maintain         |          |       |  |  |  |
| Staff are sensitive<br>to spiritual needs<br>and know when to<br>refer | Staff attitudes and knowledge  | Not much<br>attention<br>provided yet, 3<br>trained in<br>spiritual care +<br>palliative care<br>providers | Train all<br>HCW |          |       |  |  |  |

## D. Public Health and Primary Care Services

| Objective 1 Quality water and sanitation for each household |   |   |   |                    |       |  |  |  |  |
|---|---|---|---|--------------------|-------|--|--|--|--|
| Activities:   | KPI   | Baseline<br>(date)  | Target (date)                           | Progress<br>(date) | Owner |  |  |  |  |
| Drill and maintain boreholes                                | No and % of villages<br>with well working<br>borehole | Difficult to<br>check<br>because other<br>partners have<br>also drilled | All 72 villages<br>in catchment<br>area |                    | PHC   |  |  |  |  |
| Water point committee training                              | No of boreholes with WPC                              | 3   | 5                                       |                    | PHC   |  |  |  |  |
|   | No of water samples in villages tested                | 0   | 10                                      |                    | PHC   |  |  |  |  |
| Prepare for cholera outbreaks                               | Cholera committee is active                           | 1   | 1                                       |                    | PHC   |  |  |  |  |
| outs round  | Isolation ward and equipment are available            | 1   | 1                                       |                    | PHC   |  |  |  |  |
| Implement community led total sanitation                    | CLTS is triggered in T/A                              | 1   | 2                                       |                    | PHC   |  |  |  |  |
|   | No of ODF free villages                               | 18  | 74                                      |                    | PHC   |  |  |  |  |

| Objective 2<br>Malaria no longer a serious burden of disease |  |                    |                                 |                    |       |  |  |  |  |
|--|--|--------------------|---------------------------------|--------------------|-------|--|--|--|--|
| Activities:  | KPI  | Baseline<br>(date) | Target (date)                   | Progress<br>(date) | Owner |  |  |  |  |
| Provide LLITN  | % of population<br>sleeping under<br>LLITN | 52.453 (52%)       | 100%                            |                    | PHC   |  |  |  |  |
| Indoor Residual<br>Spraying                                  | No of persons covered with IRS             | 12.767             | 40,000, as<br>long as<br>needed |                    | PHC   |  |  |  |  |
|  | No of under-five deaths due to malaria     | 0 (2021/22)        | 0                               |                    | PHC   |  |  |  |  |
| Distribute IPT to pregnant patients                          | % of pregnant<br>women receiving<br>IPT    | 28%                | 100%                            |                    | PHC   |  |  |  |  |

| Objective 3 Improved nutrition with no malnutrition      |                             |                    |               |                    |       |  |  |  |  |
|--|-----------------------------|--------------------|---------------|--------------------|-------|--|--|--|--|
| Activities:  | KPI                         | Baseline<br>(date) | Target (date) | Progress<br>(date) | Owner |  |  |  |  |
| Advocate for support for adults with malnutrition        | No of donors supporting     | 0                  | 2             |                    | PHC   |  |  |  |  |
| Provide food support to malnourished adults and children | No of patients benefitting  | 85                 | 100           |                    | PHC   |  |  |  |  |
| Continue farming training through SL programme           | No of farmers participating | 8396               | 16000         |                    | PHC   |  |  |  |  |

| Objective 4 Management of NCDs accessible to the whole catchment area |                           |   |             |  |       |  |  |
|---|---------------------------|---|-------------|--|-------|--|--|
| Activities: KPI Baseline Target (date) Progress (date)                |                           |   |             |  | Owner |  |  |
| Raise awareness on high BP, diabetes,                                 | No of communities reached | 0 | 30 villages |  | PHC   |  |  |

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|                   | No of screenings   | 0   | 40.000 | PHC |
|-------------------|--------------------|-----|--------|-----|
|                   | done               |     |        |     |
| Improve glycaemic | % of patients with | 28% | 50%    | PHC |
| and BP control    | well controlled DM |     |        |     |
|                   | and BP             |     |        |     |

| Objective 5 Climate-smart, sustainable agriculture and livelihoods I nthe area |  |                 |               |                 |     |  |  |  |  |
|--|--|-----------------|---------------|-----------------|-----|--|--|--|--|
| Activities:  | KPI  | Baseline (date) | Target (date) | Progress (date) | PHC |  |  |  |  |
| Train farmers  | No of farmers involved in SL programme                     | 9.800           | 12.000        |                 | PHC |  |  |  |  |
| Tree planting  | No of trees planted annually                               | 67.000          | 70.000        |                 | PHC |  |  |  |  |
|  | Survival rate of planted trees                             | 50%             | 70% (2024)    |                 | PHC |  |  |  |  |
| Irrigation scheme development  | No of farmers involved                                     | 270             | 300           |                 | PHC |  |  |  |  |
| Development of small businesses  | No of businesses<br>established (bees,<br>tailoring, etc.) | 9.500           | 10.000        |                 | PHC |  |  |  |  |
| Roll out CCM cookstoves  | No of stoves in use  | 1625            | 20000         |                 | PHC |  |  |  |  |
| Teach primary school children  | No of children taking part in SL programme                 | 14896           | 24000         |                 | PHC |  |  |  |  |

| Objective 6 Reduced no ofroad traffic accidents |   |                    |               |                    |       |  |  |  |
|---|---|--------------------|---------------|--------------------|-------|--|--|--|
| Activities:                                     | KPI   | Baseline<br>(date) | Target (date) | Progress<br>(date) | Owner |  |  |  |
| Conduct Road<br>Safety Campaign                 | No of sessions held                           | 0                  | 12            |                    | PHC   |  |  |  |
| Promote use of helmets                          | No of motorcycle taxi clients wearing helmets | NA                 | 100%          |                    | PHC   |  |  |  |

| Objective 7 Reduced intake of alcohol, tobacco and drugs |                       |   |                       |  |       |  |  |
|--|-----------------------|---|-----------------------|--|-------|--|--|
| Activities: KPI Baseline (date) Progress (date) Owner    |                       |   |                       |  | Owner |  |  |
| Sensitization sessions                                   | No of persons reached | 0 | 6, one bi-<br>monthly |  | PHC   |  |  |

| Objective 8 Neglected tropical diseases and helminths are controlled           |                        |              |                  |  |     |  |  |  |
|--|------------------------|--------------|------------------|--|-----|--|--|--|
| Activities: KPI Baseline Target (date) Progress Owner (date)                   |                        |              |                  |  |     |  |  |  |
| Support government onchocerciasis, schistosomiasis, helminth control programme | No of patients treated | 39.013 (85%) | 45.871<br>(100%) |  | PHC |  |  |  |

| Objective 9 Mental health service (out-patient) is in place |                    |   |   |  |       |  |  |  |
|---|--------------------|---|---|--|-------|--|--|--|
| Activities: KPI Baseline Target (date) Progress Owne (date) |                    |   |   |  |       |  |  |  |
| Recruit or train practitioner                               | Clinics take place | 0 | 1 |  | MO-ic |  |  |  |

## E. Youth Work and Orphan/Vulnerable Children Programme

| Objective 1 Youth Friendly Health Services provided daily                    |  |                 |                  |                    |       |  |  |  |  |
|--|--|-----------------|------------------|--------------------|-------|--|--|--|--|
| Activities:  | KPI  | Baseline (date) | Target<br>(date) | Progress<br>(date) | Owner |  |  |  |  |
| Work with<br>community<br>leaders and<br>youth clubs on<br>SRH               | No of people reached                         | 1530            | 2500             |                    | PHC   |  |  |  |  |
| Provide family-<br>planning and<br>SRH services                              | Number of teenage pregnancies                | 681 (25%)       | 545 (20%)        |                    | PHC   |  |  |  |  |
|  | Number of consultations                      | 2337            | 3000             |                    | PHC   |  |  |  |  |
| Implement<br>National YFHS<br>policy   | Implementation rate                          | 0               | 1                |                    | PHC   |  |  |  |  |
| Develop a Youth<br>Policy including<br>visibility of YFHS<br>at the hospital | Policy available                             | 0               | 1                |                    | PHC   |  |  |  |  |
|  | No of information materials publicly visible | 0               | 20               |                    | PHC   |  |  |  |  |

| Objective 2 Youth participate in SRH health care and and promote healthy behaviour   |                          |                 |               |                 |       |  |  |  |  |
|--|--------------------------|-----------------|---------------|-----------------|-------|--|--|--|--|
| Activities:  | KPI                      | Baseline (date) | Target (date) | Progress (date) | Owner |  |  |  |  |
| Community dialogue sessions incl work with godmothers on reforming initation rituals | No of participants       | 100             | 300           |                 | PHC   |  |  |  |  |
| Youth Conferences (boys/girls)   | No held and participants | 50              | 200           |                 | PHC   |  |  |  |  |
| Young mother groups  | No formed and active     | 0               | 10            |                 | PHC   |  |  |  |  |
| Life skills training   | No held and participants | 50              | 300           |                 | PHC   |  |  |  |  |
| Work with positive role models   | No of sessions           | 0               | 4             |                 | PHC   |  |  |  |  |

## Objective 3 Reduced rate of teenage pregnancies See under 'MNCH'

| Objective 4 Advocacy for young people in Malawi exists and MMH supports them in achieving potential |                                       |  |   |  |     |  |  |  |
|---|---------------------------------------|--|---|--|-----|--|--|--|
| Activities: KPI Baseline (date) Target Progress Owne (date)   |                                       |  |   |  |     |  |  |  |
| Develop<br>proposals for<br>innovative youth<br>work  | No of successful proposals/programmes | 1 proposal/<br>Programme to be<br>rolled out | 1 |  | PHC |  |  |  |
| Network with  | No of links set up                    | 2  | 4 |  | PHC |  |  |  |

| other institutions |                       |   |      |     |
|--------------------|-----------------------|---|------|-----|
| Establish a        | No of children        | 0 | 2000 | PHC |
| library with       | accessing the library |   |      |     |
| textbooks and      | and computers         |   |      |     |
| computer at        |                       |   |      |     |
| Youth Centre       |                       |   |      |     |

| Objective 5 Improved access to sports and games including SRH sessions |                              |                 |                  |                    |       |  |  |  |
|--|------------------------------|-----------------|------------------|--------------------|-------|--|--|--|
| Activities:  | KPI                          | Baseline (date) | Target<br>(date) | Progress<br>(date) | Owner |  |  |  |
| Make an equipped sports court available                                | Court is present             | 0               | 1                |                    | Admin |  |  |  |
| SRH discussions organized at sporting events                           | No of SRH discussions        | 0               | 12               |                    | PHC   |  |  |  |
|  | No of competitions organized | 0               | 4                |                    | PHC   |  |  |  |

| Objective 6 Increased enrollment in school and vocational skills training |  |    |    |  |     |  |  |  |
|---|--|----|----|--|-----|--|--|--|
| Activities:   | Activities: KPI Baseline (date) Target Progress Owner (date) |    |    |  |     |  |  |  |
| Enroll girls and boys   |  | 60 | 80 |  | PHC |  |  |  |

| Objective 7 Continued provision of a quality OVC Programme                           |   |             |     |  |     |  |  |  |
|--|---|-------------|-----|--|-----|--|--|--|
| Activities:  | KPI Baseline (date) Target Progress Own (date)                    |             |     |  |     |  |  |  |
| OVC are<br>supported in<br>nutrition, school,<br>health and<br>psychosocial<br>needs | No of OVC enrolled  | 550         | 700 |  | PHC |  |  |  |
| Safeguarding cases taken to safeguarding committee                                   |   | 3           | 5   |  |     |  |  |  |
| OVC in SL program  | No of OVC participating in the livelihoods program                | 355         | 550 |  |     |  |  |  |
| OVC participating in vocational skills training                                      | No of OVC participating in the vocational skills training program | 47          | 60  |  |     |  |  |  |
|  | % of OVC vocational skills graduates with full time employment    | 14/90 = 14% |     |  |     |  |  |  |

## F. Management Support for Service Delivery

| Objective 1               |  |   |               |  |         |  |  |  |  |
|---------------------------|--|---|---------------|--|---------|--|--|--|--|
| Good governance practices |  |   |               |  |         |  |  |  |  |
| Activities:               | Activities: KPI Baseline Target (date) Progress Owner (date) |   |               |  |         |  |  |  |  |
| MMH reports to            | No of meetings   | 2 | Every quarter |  | PHA, MD |  |  |  |  |

| Synod Health Board  | reported to  |                                      |  |                                 |         |
|---|--|--------------------------------------|--|---------------------------------|---------|
| meetings quarterly Financial audit will be done within 3 mo following YE and report out not more than 4 months after YE | Audit report to be<br>approved by Board<br>end of first quarter<br>in the following yea          | ar                                   |  | Quarter 1                       | ACC     |
| Audit report findings worked on   | Audit report has no<br>high risk areas and<br><3 medium and low<br>risk areas                    | d 10 risks (no                       | Next audit   | End of preceding financial year | PHA     |
| Management<br>meetings to be held<br>monthly  | No of managemen<br>meetings per year   | t Monthly                            | Every month-<br>end  | Monthly                         | MD      |
| Management<br>decisions will be<br>shared with staff and<br>Staff Union   | Frequency of Staff union – management meetings held and minutes available                        |                                      | g Quarter 1  | Quarterly                       | РНА     |
| Financial Manual is adhered to  | Financial processe<br>are in line with MM<br>financial manual<br>(completed 2022)                |                                      | 100%<br>adherence  | On going                        | Acc     |
| Internal Procurement<br>Committee work in<br>line with Financial<br>Manual  | Minutes are timely and of good quality   |                                      | ed 100%<br>adherence   | Monthly                         | PHA     |
| Active relationship<br>with Hospital<br>Advisory Committee<br>is maintained   | Minutes of meetings  | Happens abo<br>twice/year            | minutes  | Quarterly                       | PHA     |
|   | One and MANUAL Start   |                                      | ctive 2  |                                 |         |
| Activities:   | KPI  | Baseline                             | ally self-sustaining<br>Target (date)  | Progress                        | Owner   |
| Scale up private<br>services (OPD and<br>inpatients)  | Revenue from private services as % of total  | (date)<br>+/- 10%                    | Private patients<br>revenue to<br>contribute 30% of<br>total sales (+10%<br>each year) | (date)                          | All     |
| Plan construction of separate private ward  | Business case<br>analyzed<br>Completed   | Not yet                              | By 2027  |                                 | PHA     |
| Introduce other fee paying services Private mortuary  | No of services<br>introduced on<br>fee paying<br>structure - clinic<br>Service being<br>provided | Not in place                         | 2024   |                                 | PHA     |
| Consider business case for satellite clinic/pharmacy  | Business case analysed   |                                      |  |                                 |         |
|   |  |                                      | 2024   |                                 |         |
| Implement combined<br>digital patient<br>information, store<br>and billing system<br>(digitize the system)              | No of<br>departments<br>managed<br>electronically<br>(procure billing<br>package)                | Not in place                         | In place by 2024   |                                 | PHA,Acc |
| Expanding the range of business partners  | No of new contracts signed   | 1 (foodhandlers<br>Satemwa,<br>2023) | Increasing to othe businesses  | r                               | PHA     |

| Objective 3 Staff appraisal and performance related renumeration |   |                    |                     |                       |       |  |  |  |  |
|--|---|--------------------|---------------------|-----------------------|-------|--|--|--|--|
| Activities:  | KPI   | Baseline<br>(date) | Target (date)       | Progress<br>(date)    | Owner |  |  |  |  |
| Annual appraisals are done for all staff annually                | % of staff appraised in last 12 months      | +/- 60%            | 100%                | December<br>each year | HR    |  |  |  |  |
| Develop system for rewarding highly performing staff             | Develop policy on performance versus reward | Not in place       | In place by<br>2025 |                       | HR    |  |  |  |  |

| Objective 4  Qualified technical and support personnel available |  |  |   |                    |            |  |  |
|--|--|--|---|--------------------|------------|--|--|
| Activities:  | KPI  | Baseline<br>(date)                         | Target (date)                           | Progress<br>(date) | Owner      |  |  |
| Support staff<br>through staff loans,<br>care of carers, etc     | Staff able to access loans   | Ongoing                                    | Keep in place                           |                    | HR         |  |  |
| Attend Weekly CPD for nurses and clinicians                      | No of sessions held<br>Attendance<br>% of staff with<br>adequate CPD<br>points | Weekly held<br>80-90% have<br>adequate CPD | On going<br>100%<br>adherence           |                    | MO-ic, PNO |  |  |
| Staff are regularly participating in refresher trainings         | No of staff attending refreshers   | Refreshers are held but irregularly        | Keep organizing esp. practical training |                    | PNO, MO-ic |  |  |
| Clinical and Nursing staff participate in weekly drills          | No of drills organized per year  | <10  | 50                                      |                    | MO-ic      |  |  |
| Fire fighting training   | No of staff oriented   | Almost none                                | All                                     | On going           | PHA        |  |  |

|  | Objective 5: MMH has efficient major equipment |                              |  |                    |             |  |  |
|--|--|------------------------------|--|--------------------|-------------|--|--|
| Activities:  | KPI  | Baseline<br>(date)           | Target (date)  | Progress<br>(date) | Owner       |  |  |
| Solar and back-up<br>system working and<br>under maintenance<br>contract | No of breakdowns<br>per year                   | No maintenance contract 2024 | Maintain<br>breakdowns to<br>maximum of 2<br>Sign mtce<br>contract | 2024 Jan.          | PHA, MD     |  |  |
| X-ray machine<br>working and<br>maintained at least<br>annually          | No of breakdowns No of mtce visits             | 0<br>1 in 2 years            | 0<br>Annually  |                    | PHA, MD     |  |  |
| Recruit biomedical engineer  | Posts filled                                   | 0                            | 1 – 2024   |                    | PHA         |  |  |
| Replace obsolete equipment and furniture                                 | Procurement of new equipment                   | Furniture is outdated        | Ongoing  |                    | PHA         |  |  |
| Replace mortuary fridge  | Procurement of new equipment                   |                              | 2024   |                    | PHA         |  |  |
| Ensure monitor for vital signs available on all wards,                   | Procurement of additional monitors             | 3 in 2022                    | 3 more in 2024   |                    | PNO,PHA, MD |  |  |

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| reducing cost of batteries                             |  |                       |                      |     |
|--|--|-----------------------|----------------------|-----|
| Wheelchairs and trolleys available in adequate numbers | No of wheelchairs<br>and trolleys<br>available | WC: <10<br>Trolleys:2 | WC: 20<br>Trolleys:4 | PNO |
| Maintain/replace autoclaves CSSD                       | No of working autoclaves CSSD                  | 1 large<br>1 small    | 2 large<br>1 small   | PNO |

| Objective 6 Transport is efficient and cost-effective |  |  |                                |                    |       |  |
|---|--|--|--------------------------------|--------------------|-------|--|
| Activities:   | KPI  | Baseline<br>(date)   | Target (date)                  | Progress<br>(date) | Owner |  |
| Develop transport schedule                            | No of combined trips                       | Rare   | Regular                        |                    | РНА   |  |
| Implement fleet<br>servicing and<br>replacement plan  | Plan in place                              | 0  | 1 (2023)                       |                    | PHA   |  |
| Replace hospital van                                  | Availability of reliable van for transport | Aging van<br>available with<br>high cost of<br>maintenance | Van <6 years<br>old<br>2024    |                    | PHA   |  |
| Replace 2<br>Landcruiser<br>ambulances                | Availability of reliable landcruisers      | 2 good<br>available<br>2 aging                             | 4 reliable<br>cruisers<br>2026 |                    | PHA   |  |
| Procure 1 small vehicle                               | Availability of small vehicle              | 0  | 2023                           |                    | РНА   |  |

|   | Objective 7 Hospital buildings are effective and in good condition, minimal risk |  |                         |                    |         |  |  |  |
|---|--|--|-------------------------|--------------------|---------|--|--|--|
|   | KPI  | Baseline<br>(date)                     | Target (date)           | Progress<br>(date) | Owner   |  |  |  |
| Out-patient services are centralized and improved       | Expanded OPD building in place with A&E, centralized reception                   | No                                     | Yes – 2026              |                    | MD, PHA |  |  |  |
| Replace fire extinguishers                              | Well working and serviced fire extinguishers                                     | 3 in place                             | Each<br>department (10) |                    | PHA     |  |  |  |
| Roofs are<br>maintained and<br>painted every 4<br>years | No of roof leaks and damage  | Rare                                   | None                    |                    | PHA     |  |  |  |
| Internal refurbishments are done when needed            | Appearance of<br>buildings is good,<br>painted every 3-4<br>years                | Mostly in order except MCH and Theatre | All in order            |                    | PHA     |  |  |  |

| Objective 8  |
|--|
| Staff housing is adequate number and in good condition |
|  |

| Activities:  | KPI                              | Baseline<br>(date) | Target (date)          | Progress<br>(date) | Owner |
|--|----------------------------------|--------------------|------------------------|--------------------|-------|
| Construct more<br>houses for<br>ophthalmology,<br>physio                 | No of houses added               | 0                  | 3 by 2024              |                    | РНА   |
| Construct apartments in existing PHC building, replacing poorest housing | No of apartments constructed     | 0                  | 4 by 2024<br>4 by 2026 |                    | РНА   |
| Rentals allow for proper maintenance of staff houses                     | No of houses<br>refurbished/year | +/-3               | 10<br>Ongoing          |                    | PHA   |

| Objective 9  |  |                          |   |                    |         |  |  |
|--|--|--------------------------|---|--------------------|---------|--|--|
| Quality water is available on campus                                 |  |                          |   |                    |         |  |  |
| Activities:  | KPI                                      | Baseline<br>(date)       | Target (date)   | Progress (date)    | Owner   |  |  |
| Test&treat water from all 3 boreholes quarterly                      | No of samples<br>tested<br>Water treated | Irregular<br>Irregular   | 12/year<br>2023<br>Always when<br>needed              |                    | PHC     |  |  |
| Install sandfilter   | Filtered water available                 | 0                        | 1 (2026)  |                    | PHA     |  |  |
| Increase no of storagetanks around staff houses                      | Less water<br>shortages for staff        | Regular in dry<br>season | 40,000 L (2025)                                       |                    | PHA, MD |  |  |
| Replace galvanized pipes   | Gradual move to pvc pipes                | In progress              | Completed by 2027                                     |                    | PHA     |  |  |
|  | IT is used                               | Objective                | e 10<br>and improve secur                             | itu                |         |  |  |
| Activities:  | KPI                                      | Baseline<br>(date)       | Target (date)   | Progress<br>(date) | Owner   |  |  |
| Replace computers  | New computers are procured               |                          | 2024  |                    | РНА     |  |  |
| Digital billing and<br>stock keeping<br>package, possibly<br>incl HR | Digital packages are procured            | Not in place             | Assess<br>examples 2023<br>Plan<br>&implement<br>2024 |                    | РНА     |  |  |

| Objective 11 Occupational health service for staff is in place and being monitored |            |                        |               |                 |       |  |  |
|--|------------|------------------------|---------------|-----------------|-------|--|--|
| Activities:  | KPI        | Baseline (date)        | Target (date) | Progress (date) | Owner |  |  |
| Health screening for al workers annually including DM, HTM                         | % coverage | Not happening          | 100%          |                 | PNO   |  |  |
| Hep-B, C-19<br>vaccination for HCW   | % coverage | Happens<br>irregularly | 100%          |                 | PNO   |  |  |

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| Review all cases of                          | % coverage              | Irregularly            | 100%                  | HR, MO-ic |
|--|-------------------------|------------------------|-----------------------|-----------|
| >3 mo sick leave                             |                         |                        |                       |           |
|  |                         |                        |                       |           |
| Occupational health report produced annually | Annual report discussed | 2022 – not yet<br>done | From 2023<br>annually | PNO       |

| Objective 11 Efficient asset management is in place |                                      |                    |                                |                    |       |  |  |
|---|--------------------------------------|--------------------|--------------------------------|--------------------|-------|--|--|
| Activities:   | KPI                                  | Baseline<br>(date) | Target (date)                  | Progress<br>(date) | Owner |  |  |
| Implement asset registry and policy                 | Policy in place<br>Register in place | None<br>Incomplete | 1 (2023)<br>Complete<br>(2023) |                    | Acc   |  |  |

| Objective 12 Good security exists on campus |                                |           |             |  |       |  |  |
|---|--------------------------------|-----------|-------------|--|-------|--|--|
| Activities:                                 | Adequate lighting is available | About 50% | 100%        |  | Owner |  |  |
| Install (solar) street lights               | Adequate lighting is available | About 50% | 100%        |  | PHA   |  |  |
| Complete hospital perimeter fence           | Fence or wall in place         | 75%       | 100% (2025) |  | PHA   |  |  |
| Install fire alarms                         | No of depts with alarms        | 4         | All (12)    |  | PHA   |  |  |

## G. Teaching and Learning

| Objective 1: Weekly CPD opportunities                                      |                                   |                    |               |                    |         |  |  |  |  |
|--|-----------------------------------|--------------------|---------------|--------------------|---------|--|--|--|--|
| Activities:  | KPI                               | Baseline<br>(date) | Target (date) | Progress<br>(date) | Owner   |  |  |  |  |
| All nurses and clinicians involved and keeping records of the CPD attended | % of HCW with >30<br>hrs recorded | +/- 80%            | 100%          |                    | MD, PNO |  |  |  |  |

|   | Objective 2:<br>CB plan active |             |               |   |    |  |  |  |  |
|---|--------------------------------|-------------|---------------|---|----|--|--|--|--|
| Activities:                             |                                |             |               |   |    |  |  |  |  |
| Seek new partners for Capacity Building | No of staff on CB              | 7, 4 funded | 7, all funded | , | MD |  |  |  |  |

| Objective 3:<br>MMH is a teaching centre for Malawi  |                                |                                |                           |                    |       |  |  |  |
|--|--------------------------------|--------------------------------|---------------------------|--------------------|-------|--|--|--|
| Activities:  | KPI                            | Baseline<br>(date)             | Target (date)             | Progress<br>(date) | Owner |  |  |  |
| Maintain CoM FM placements                           | CoM FM placements              | In place                       | Maintain                  |                    | MD    |  |  |  |
| Elective students have weekly tutorials              | No of tutorials given          | In place                       | Maintain                  |                    | MO-ic |  |  |  |
| Encourage student placements in all areas            | Departments receiving students | All except rehab, dental, xray | All if desired<br>by dept |                    | MD    |  |  |  |
| Ensure agreed no of PH, EHO, CMA etc students is not | Numbers agreed                 | To be agreed                   |                           |                    | MD    |  |  |  |

| exceeded  |                          |                            |   |     |
|---|--------------------------|----------------------------|---|-----|
| Develop and formalize relationship with MMCNM for student placements                  | MoU in place and honored | Not in place               | To be agreed                            | PHA |
| Explore opportunities for specialist Drs training (eg. Family Medicine, Opthalmology) | Discussions held         | Currently not taking place | To be agreed with training institutions | MD  |

| Objective 4: Opportunities to expatriate medical and other students are provided |                                  |                     |                       |                    |       |  |  |  |  |
|--|----------------------------------|---------------------|-----------------------|--------------------|-------|--|--|--|--|
| Activities:  | KPI                              | Baseline<br>(date)  | Target (date)         | Progress<br>(date) | Owner |  |  |  |  |
| Students do rotations  | No of students visiting          | 4 at any given time | Maintain 4            |                    | MO-ic |  |  |  |  |
| High quality internships are offerd  | Students rating of the programme | Generally<br>good   | Maintain high quality |                    | MO's  |  |  |  |  |

| Objective 5: Reprocity and equitability in medical and other electives is ensured |  |                    |  |                    |       |  |  |  |
|---|--|--------------------|--|--------------------|-------|--|--|--|
| Activities:   | KPI  | Baseline<br>(date) | Target (date)                                    | Progress<br>(date) | Owner |  |  |  |
| Work with sending institutions to ensure reciprocity                              | No of services<br>(Library, medical<br>databases)<br>accessible to staff | 0                  | 3 (pubmed,<br>UptoDate,<br>zoom<br>subscription) |                    | MD    |  |  |  |
| Organize staff visits to sending hospitals/univ                                   | No of staff visits   | 0                  | 1/year (2024)                                    |                    | MD    |  |  |  |

## H. Partnerships and Communication

| Objective 1: Informative and attractive website is live             |                   |                     |                    |  |        |  |  |  |
|---|-------------------|---------------------|--------------------|--|--------|--|--|--|
| Activities: KPI Baseline (date) Target (date) Progress Owner (date) |                   |                     |                    |  |        |  |  |  |
| Do regular posts  | No of posts/month | 1                   | 2                  |  | MD+all |  |  |  |
| Website has mobile-<br>friendly homepage                            |                   | Not very attractive | Modern<br>homepage |  | MD     |  |  |  |

| Objective 2: MMH is an member of CHAM, national international and regional activities |                                   |                                |   |                 |          |  |  |  |  |
|---|-----------------------------------|--------------------------------|---|-----------------|----------|--|--|--|--|
| Activities:   | KPI                               | Baseline (date)                | Target (date)                             | Progress (date) | Owner    |  |  |  |  |
| MaSP meetings<br>attended<br>Zone meetings<br>attended                                | Percentage of meetings attended   | PHA attends regularly          | Keep<br>attending                         |                 | PHA      |  |  |  |  |
| CHAM meetings To work closely with MoH and govt health services incl DHO              | Active SLA                        | SLA signed<br>(budget ceiling) | SLA's signed<br>with adequate<br>coverage |                 | PHA, MD  |  |  |  |  |
| To regularly organize community feedback sessions                                     | No of community feedback sessions | 1 (2022)                       | annually                                  |                 | PNO, PHC |  |  |  |  |

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| Objective 3 MMH publishes quarterly newsletter |                        |   |   |  |       |  |
|--|------------------------|---|---|--|-------|--|
| Activities:                                    | Distribution list size |   |   |  | Owner |  |
| All depts contribute                           | No published/year      | 4 | 4 |  | All   |  |

| Objective 4  MMH has presence on social media  |   |                 |   |                 |  |  |  |  |  |
|--|---|-----------------|---|-----------------|--|--|--|--|--|
| Activities:  | KPI                                     | Baseline (date) | Target (date)                             | Progress (date) | Owner  |  |  |  |  |
| Maintain facebook,<br>Instagram and<br>twitter account (add<br>new/delete where<br>needed) | Type of social media account maintained | All maintained  | Keep posting<br>at least every<br>2 weeks |                 | MD with material gathered from all departments |  |  |  |  |

| Objective 5 Staff have skills in video reports                      |   |   |          |  |    |  |  |  |
|---|---|---|----------|--|----|--|--|--|
| Activities: KPI Baseline (date) Target (date) Progress Owner (date) |   |   |          |  |    |  |  |  |
| Develop capacity amongst staff                                      | No of staff making video reports for partners | 0 | 2 (2023) |  | MD |  |  |  |

| Objective 6 MMH welcomes visitors     |                            |   |          |  |       |  |  |  |
|---------------------------------------|----------------------------|---|----------|--|-------|--|--|--|
| Activities:                           |                            |   |          |  | Owner |  |  |  |
| Introductory ppt updated annually     | PPT updated                | 1 | 1 (2023) |  | MD    |  |  |  |
| Admin staff oriented to host visitors | No of admin staff oriented | 0 | 2 (2023) |  | PHA   |  |  |  |

| Objective 7 Staff use IT and social media responsibly                   |                                     |              |             |  |        |  |  |  |
|---|-------------------------------------|--------------|-------------|--|--------|--|--|--|
| Activities:   | No of staff oriented on new policy  | 0            | `100 (2023) |  | Owner  |  |  |  |
| Develop and implement social media and personal IT use policy for staff | Staff Social Media<br>and IT Policy | Not in place | In place    |  | PNO,MD |  |  |  |

| Objective 8 Increased amount of donations from within Malawi |                            |                 |                   |                 |        |  |  |  |
|--|----------------------------|-----------------|-------------------|-----------------|--------|--|--|--|
| Activities:  | KPI                        | Baseline (date) | Target (date)     | Progress (date) | Owner  |  |  |  |
| Use Airtel Money<br>account for<br>donations from<br>Malawi  | Amount received /yr in MWK | 0               | 300,000<br>(2023) |                 | MD,PHA |  |  |  |
| Develop "Friends of MMH" more                                | No of activities held      | 0               | 2                 |                 | PHA    |  |  |  |

End of document